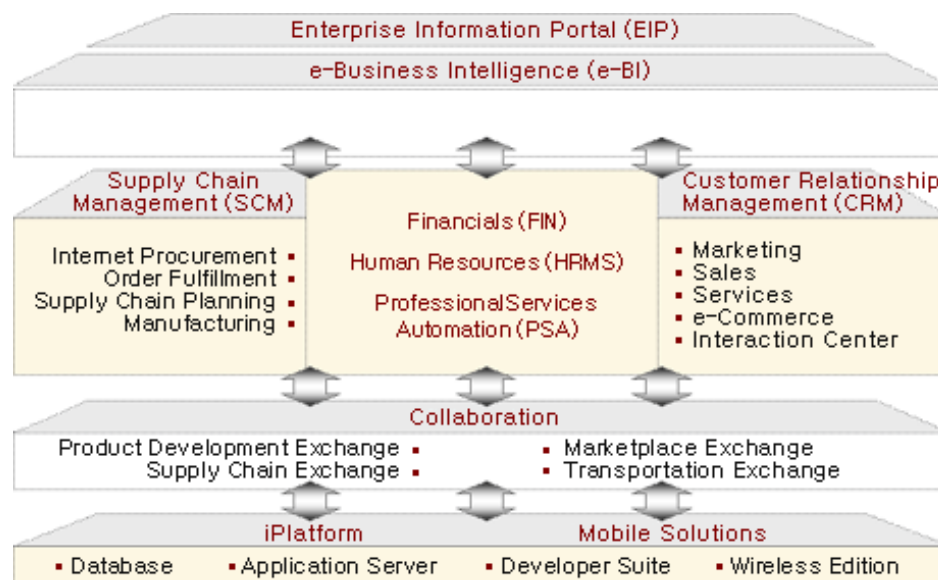


Oracle Apps 11i Business Flows

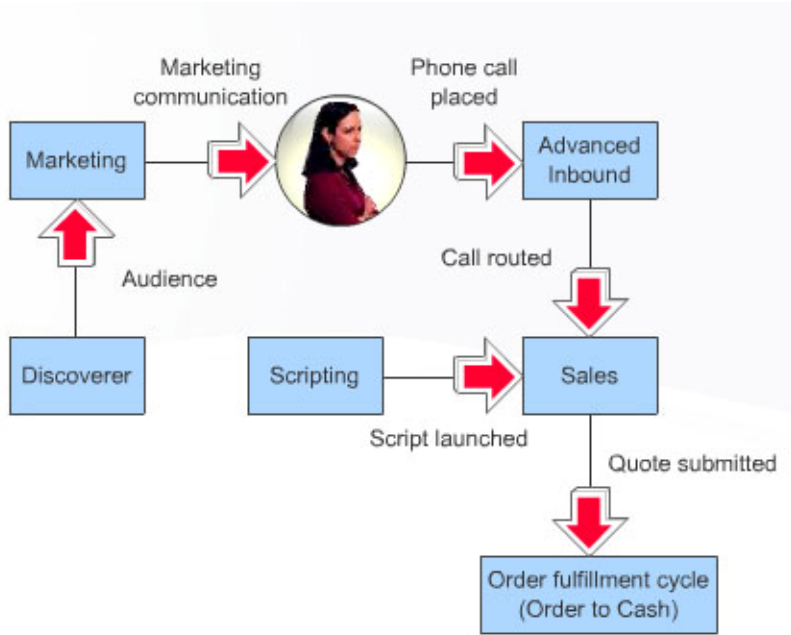
Prepared by: Sanjay Challagundla

sanjayapps@gmail.com

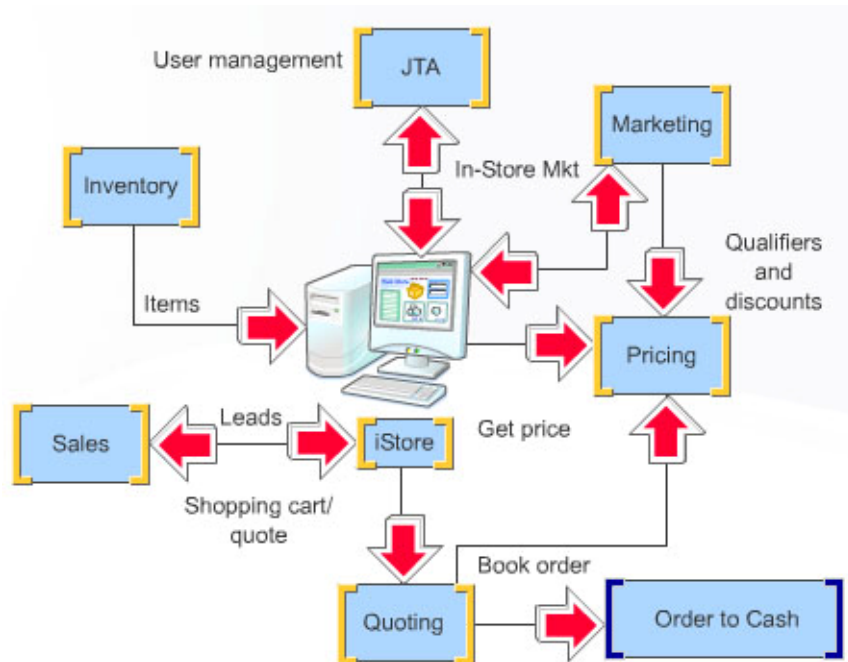
OracleERP@googlegroups.com



Campaign to Order: Defines how a company runs a Marketing campaign to attract more businesses.

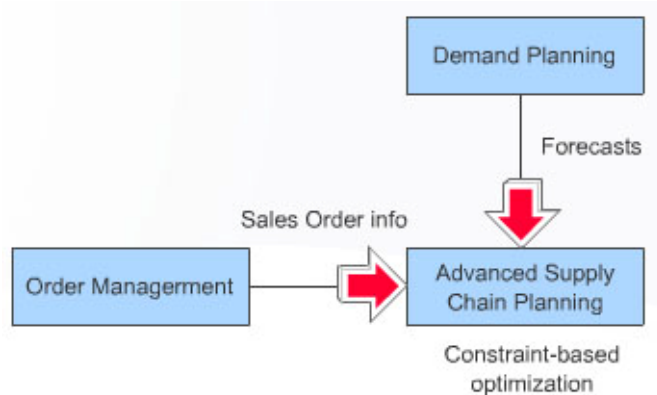


Click to Order: Includes 8 components that detail how a company sets up its Sales Online.

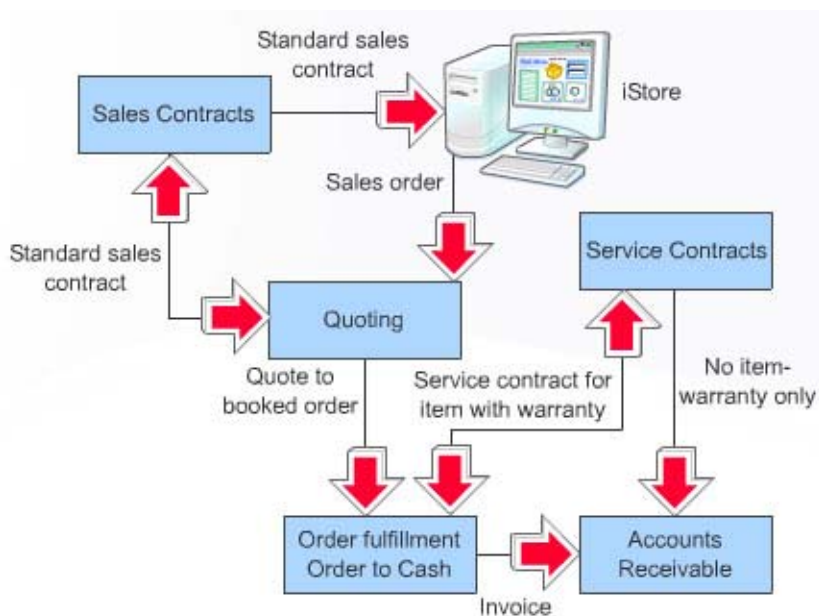


Forecast to Plan: Forecast to Plan business flow provides an overview of how a company produces a forecast, how it creates a production and distribution plan from that forecast, how it creates a production and distribution plan from that forecast, and how it analyzes any changes made to the plan.

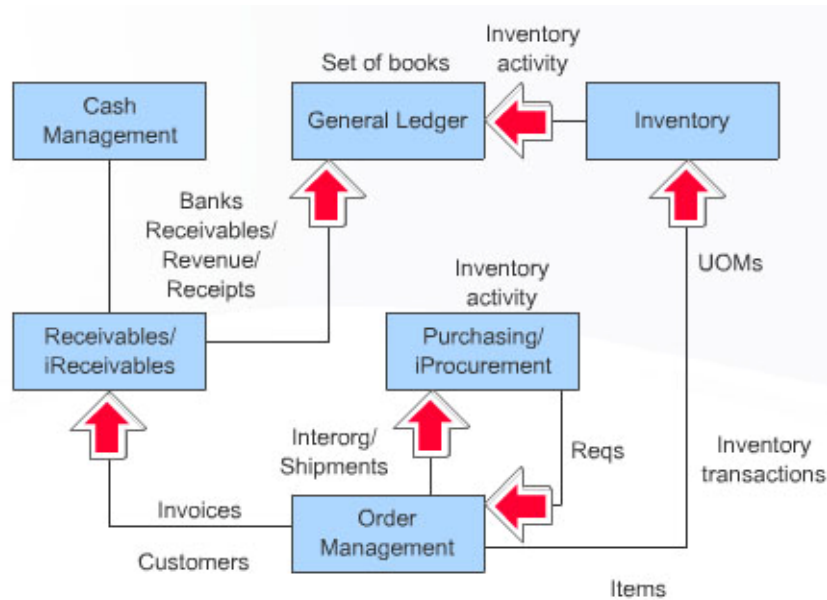
It includes products such as Order Management and Demand Planning, creating forecasts based on a combination of sales, marketing, and manufacturing information, and providing sales order information based on previous sales.



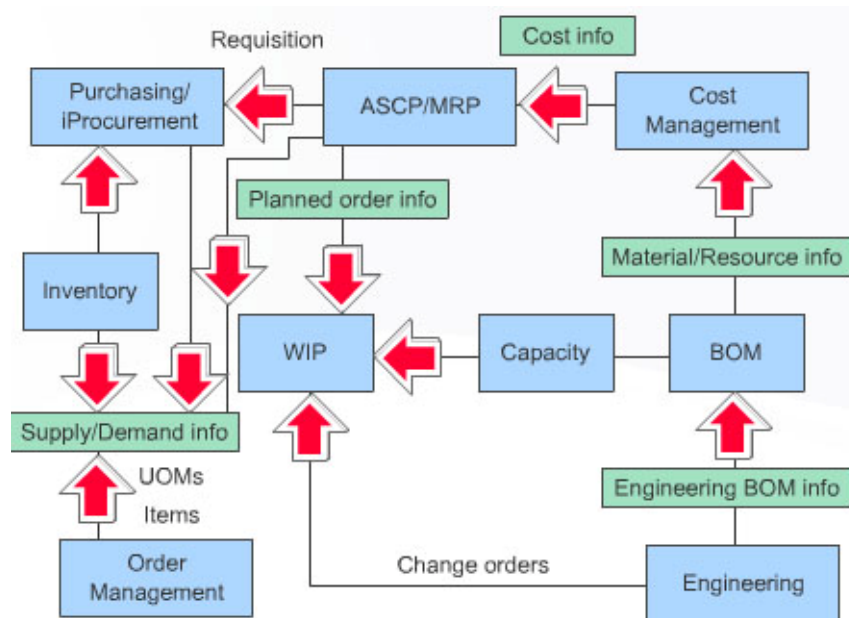
Contract to Renewal: Enables you to manage and renew contracts, and create new contracts for prospective or existing customers.



Order to Cash: Includes activities such as Order Entry, Product Shipping, Bank Statement Reconciliation, Journal posting and Inventory Recording.

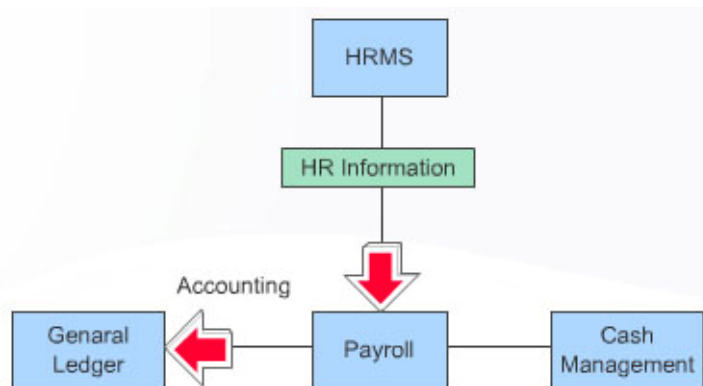


Demand to Build: Demand to Build Business flow demonstrates how a company investigates and predicts demand, and how it transforms that demand into a production plan.

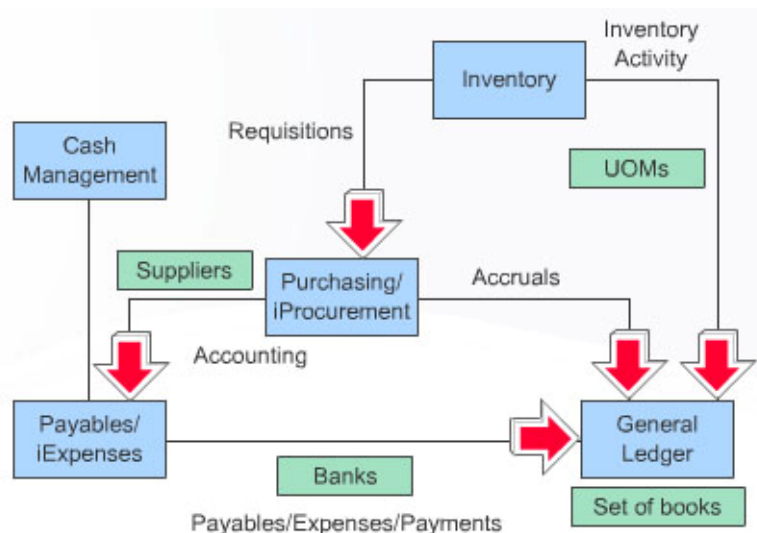


People to Paycheck: Covers Payroll calculation and payment to employees. Users can process payrolls, use different methods to pay employees, request payroll reports and send complete payroll information to General Ledger.

The products included in this Business flow include Human Resource Management System (HRMS), Payroll, Cash Management and General Ledger.

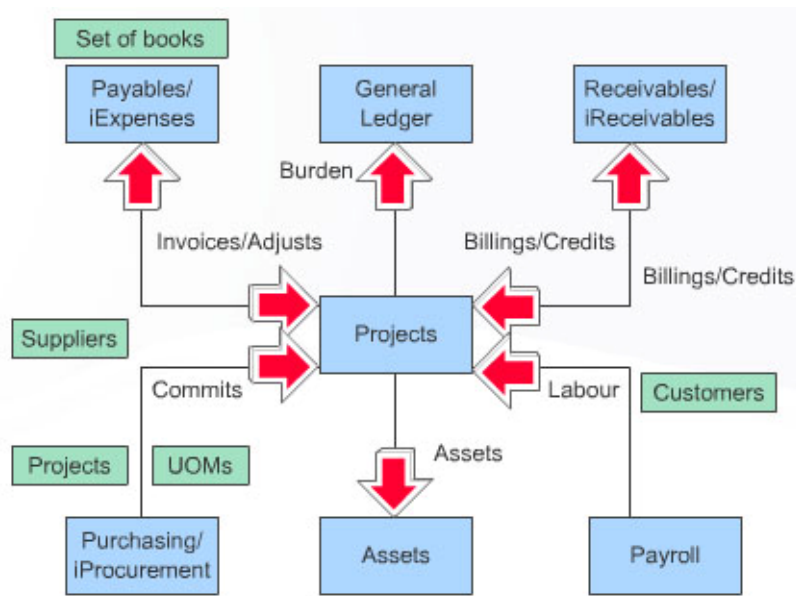


Procure to Pay: Defines how a company obtains goods and services through purchase orders, and then processes these invoices in the General Ledger and via Bank reconciliation.



Project to Profit: Project to Profit business flow includes resource management, provides a breakdown of the work structure, and includes a collection of expenses. It follows the project cycle from initiation to planning, to scheduling and finally scoping.

The products included in this business flow include the General Ledger, Payable/iExpenses, Receivables/iReceivables, Purchasing/iProcurement, Assests, Payroll and Projects.



Request to Resolution: Enables management of Service Requests.

